



**Got a renewable energy lease to review?** Don't navigate it alone. REFA's lease review services will help you understand what you're signing and negotiate fair terms with developers.

**Why Non-Legal Review Matters:** Most renewable energy lease issues aren't traditional legal matters. About two-thirds of these leases cover business topics like lease payments, land use impacts, road access, construction timelines, and decommissioning. You need someone who understands developers, their leases, and agriculture to review these critical business elements. Then your attorney can focus on the legal aspects.

**Who this helps:** Farmers and ranchers who have been contacted by developers or are already in lease negotiations for wind, solar, battery storage, or transmission projects.

## Three Levels of Service

### 1. Free Lease Review & Summary

FREE for REFA Members

#### What you get:

- Plain-English summary of your lease terms
- Explanation of key provisions that affect your farm operations
- Identification of potential red flags or concerns
- Overview of what the lease means for your property rights

**Best for:** Members who want to understand their lease before making decisions

### 2. Individual Lease Negotiation

\$5,000

#### What you get:

- Everything from the free review, plus:
- Specific lease edits and improvements
- Direct negotiation with the developer on your behalf
- Professional advocacy for fair terms and protections
- Coordination with your legal counsel (if desired)

**Best for:** Members who want professional help negotiating lease terms

### 3. Group Negotiation

Contact REFA for pricing

#### What you get:

- Coordinated negotiation for multiple landowners in the same project
- Development of common lease terms for all participating members
- Stronger bargaining power through unified approach
- Consistent protections and benefits across all leases

**Best for:** Multiple REFA members in the same project footprint who want to negotiate together

**Important Note:** These are non-legal lease review services that focus on business and agricultural aspects of renewable energy leases. While we coordinate with your legal counsel when desired, these services do not constitute legal advice. We recommend working with qualified legal counsel for legal questions.

## How It Works

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- **Contact REFA** using one of the methods below
- **Submit your lease** and tell us which service you need
- **Get expert review** from agricultural business professionals
- **Receive your results** in clear, farmer-friendly language

## Why REFA Lease Review?

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- **Farmer-focused:** We understand agricultural operations and property rights
- **Independent:** Not affiliated with any developer - we work for you
- **Experienced:** Our partners specialize in agricultural business and renewable energy
- **Practical:** Plain-English explanations, not legal jargon

## Delivered Through Our Partnership with Pinion

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REFA's lease review services are provided through our partnership with **Pinion Global**, a leading advisory and accounting firm dedicated to the food and agriculture industry. Pinion's team brings deep expertise in agricultural business, renewable energy projects, and helping farmers navigate complex decisions. Learn more at [pinionglobal.com](http://pinionglobal.com).

## Ready to Get Started?

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Contact REFA to request lease review services

- **Phone:** 630-299-8615
- **Email:** [jannas@renewableenergyfarmers.org](mailto:jannas@renewableenergyfarmers.org)
- **Online Community:** Submit a service request